

Message Text

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73

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 FEA-01 ERDA-05 AID-05 CEA-01

CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01 H-01 INR-07

INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03 SAM-01 OES-03

SP-02 SS-15 STR-01 TRSE-00 FRB-03 /077 W

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R 251542Z FEB 75

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 8121

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E.O. 11652: N/A

TAGS: ENRG, BEXP, BMEP, NI, US

SUBJECT: NIGERIAN LNG PROJECTS

REF: (A) STATE 38877; (B) LAGOS 1623; (C) LAGOS 1074

1. WE UNDERSTAND FROM PHILLIPS MANAGING DIRECTOR THAT IN THEIR OPENING PRESENTATION FMG NEGOTIATORS TOOK LINE THAT PROSPECTIVE TECHNICAL PARTNERS (PHILLIPS-AGIP AND SHELL BP) DID NOT NEED TO CONCERN THEMSELVES WITH QUESTION OF "WHOSE GAS" WOULD BE USED, ON GROUND FMG WOULD ASSUME RESPONSIBILITY FOR OWNERSHIP AND OPERATION OF GAS COLLECTION SYSTEM AS ANNOUNCED IN MINISTRY PRESS RELEASE (REFTEL (C)). IN PHILLIPS VIEW HOWEVER FMG PRESENTATION GIVES RISE TO QUESTIONS ABOUT COMPANY RIGHTS AND OBLIGATIONS WITH RESPECT TO DISPOSAL OF ASSOCIATED GAS THAT ARE AMONG MORE IMPORTANT AND COMPLEX ISSUES TO BE RESOLVED.

2. THIS AND OTHER ASPECTS OF CURRENT LNG NEGOTIATIONS HAVE IMPLICATIONS FOR ALL COMPANIES PRODUCING HERE AND WE UNDERSTAND GULF CURIOSITY REPORTED REFTEL (A). HOWEVER, AS DEPARTMENT AWARE, GULF (ALONG WITH TENNECO) WAS AND PRESUMABLY REMAINS COMPETITOR OF PHILLIPS FOR NIGERIAN LNG PROJECTS, AND IT COULD BE MOST EMBARRASSING TO EMBASSY IF DEPARTMENT SATISFIES
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GULF CURIOSITY BY SHARING WITH GULF INFORMATION ABOUT CURRENT

NEGOTIATIONS THAT WE DEVELOP FROM PHILLIPS OR OTHER
CONFIDENTIAL SOURCES.

3. AT MOMENT WE WOULD NOT WISH TO TELL GULF ANY MORE THAN
(1) INITIAL FMG POSITION PARALLELS PRESS ANNOUNCEMENT AND
(2) NEGOTIATIONS IN EARLY AND FLUID STAGE.
CROSBY

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NATURAL GAS, INVESTMENTS, REFINERIES, NEGOTIATIONS, LNG, PROGRAMS (PROJECTS)
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Draft Date: 25 FEB 1975
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Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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05 JUL 2006

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TAGS: ENRG, BEXP, NI, US, SHELL, BP, PHILLIPS, AGIP
To: STATE
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